



## **Alumni Hall Store Manager**

An Alumni Hall Store Manager is responsible for all aspects of the store. They will create a store environment that encourages an entrepreneurial spirit, promotes the Alumni Hall brand, and provides superior customer service. Alumni Hall managers are responsible for meeting and exceeding sales goals and for controlling expenses within an assigned budget.

The Store Manager is accountable for merchandising standards, store operations, and the training and development of all store personnel.

### **Core Responsibilities:**

- Responsible for achieving/exceeding sales goals
- Creates a store environment that motivates customers to return
- Hires, trains, and develops a high energy and high performance team that provides superior customer service
- Acts as a role model for customer interaction
- Achieves excellence in execution in visual merchandising and housekeeping standards
- Executes company marketing directives
- Communicates merchandise needs
- Stays current with competition issues and communicates these to the Corporate Office
- Ensures that operational standards are met
- Manages and is held accountable for the inventory of the store